

COMPANY UPDATE NOVEMBER 2019



FORWARD-LOOKING INFORMATION

This presentation contains forward-looking information about the Company's business outlook, objectives, plans, strategic priorities and other information that is not historical fact. A statement contains forward-looking information when the Company uses what it knows and expects today, to make a statement about the future. Statements containing forward-looking information may include words such as: will, could, should, believe, expect, anticipate, intend, forecast, annualized, projection, target, outlook, opportunity, risk or strategy. Readers are cautioned that actual results may vary from the forward-looking information in this presentation, and undue reliance should not be placed on such forward-looking information. Risk factors that could cause actual results to differ materially from the forward-looking information in this presentation, are described in Interfor's annual Management's Discussion & Analysis under the heading "Risks and Uncertainties", which is available on www.interfor.com and under Interfor's profile on www.sedar.com. Material factors and assumptions used to develop the forward-looking information in this presentation, include volatility in the selling prices for lumber, logs and wood chips; the Company's ability to compete on a global basis; the availability and cost of log supply; natural or man-made disasters; currency exchange rates; changes in government regulations; the availability of the Company's allowable annual cut ("AAC"); claims by and treaty settlements with Indigenous peoples; the Company's ability to export its products; the softwood lumber dispute between Canada and the U.S.; stumpage fees payable to the Province of British Columbia ("B.C."); environmental impacts of the Company's operations; labour disruptions; and cyber-security measures. Unless otherwise indicated, the forward-looking information in this presentation is based on the Company's expectations at the date of this presentation. Interfor undertakes no obligation to update such forward-looking information, except as required by law.



RECENT HIGHLIGHTS

FINANCIAL FLEXIBILITY:

- Strong balance sheet @ 9/30/2019:
 - 19% ND/IC; liquidity of \$381 MM
 - No significant debt maturities until 2024

BC INTERIOR TENURE ACQUISITION:

• Announced agreement to acquire tenure from Canfor (subject to BC Government approval)

BC COAST **RECONFIGURATION**:

 Permanent closure of Hammond cedar mill and reorganization of BC Coast logging operations

LEADERSHIP TRANSITION:

 Duncan Davies will step down with promotion of Ian Fillinger (currently Senior Vice President & COO)

MULTI-YEAR STRATEGIC CAPITAL PLAN:

• Discretionary internal projects:

PHASE I: Two US South projects totaling US\$70 MM

- Increase production by 150 MMbf/year
- Reduce conversion costs and increase grade outturns/product mix and lumber recovery
- Completed in Q2-2019; ramping-up

PHASE II: Three US South projects totaling US\$240 MM

- Increase production by 275 MMbf/year
- Reduce conversion costs and increase grade outturns/product mix and lumber recovery
- Completion between 2019-2022



INTERFOR'S FOUR REGIONS

BC COAST 320 MMBF (10%)

- 2 mills (permanent closure of Hammond mill in Q4-2019)
- · Cedar, Hem-Fir, Douglas-Fir
- Speciality

BC INTERIOR 750 MMBF (24%)

- 3 mills
- Douglas-Fir, Hem-Fir, SPF, Cedar
- Dimension

US NORTHWEST 640 MMBF (21%)

- 4 mills
- Hem-Fir, Douglas-Fir, Ponderosa
 Pine, Lodgepole Pine
- Studs, Dimension, Specialty

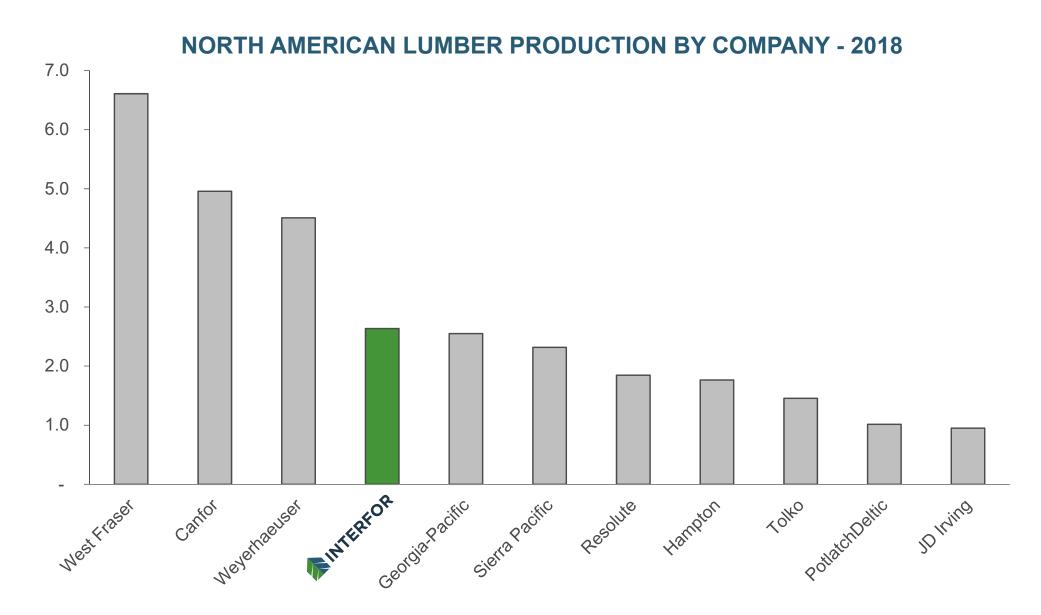


US SOUTH 1,400 MMBF (45%)

- 9 mills
- Southern Yellow Pine
- Dimension



4TH LARGEST LUMBER PRODUCER

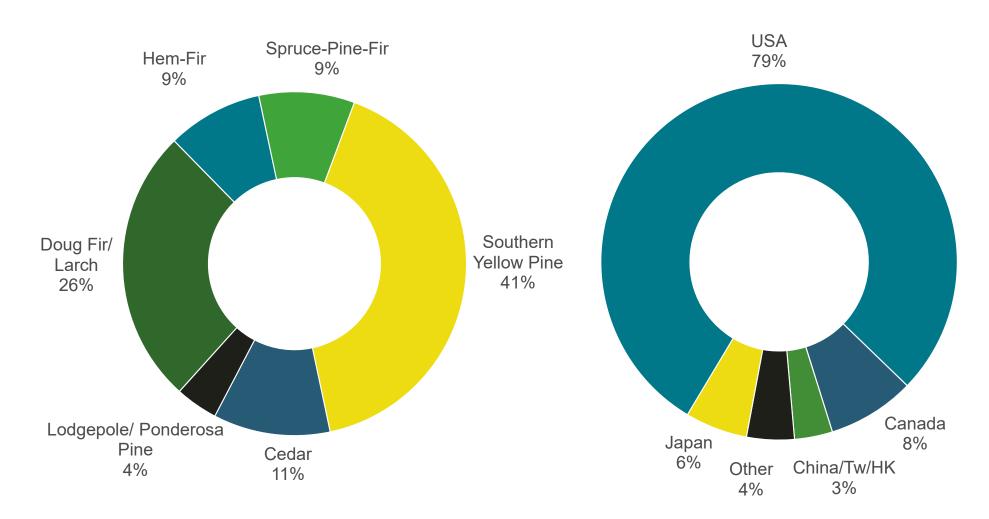




INTERFOR'S PRODUCTS & MARKETS

LUMBER SALES BY SPECIES (1)

LUMBER SALES BY MARKET ⁽¹⁾

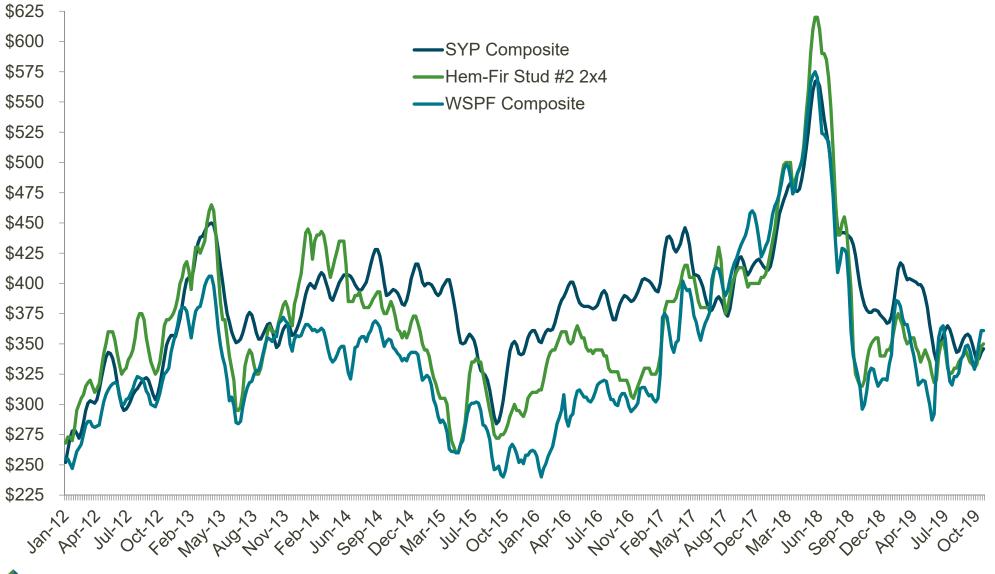




LUMBER MARKETS

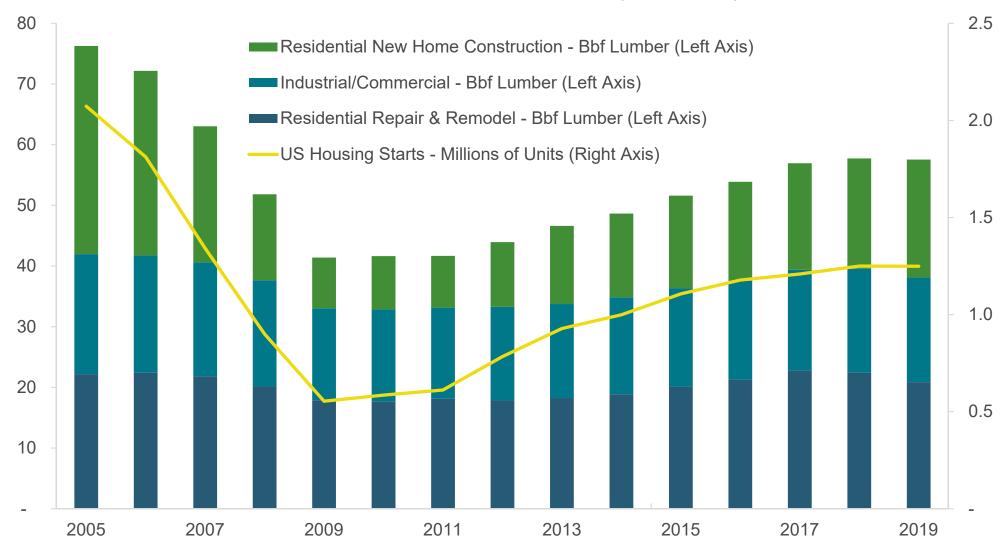
LUMBER PRICES

2012-2019 NORTH AMERICAN BENCHMARK LUMBER PRICES (US\$/MBF)



LUMBER DEMAND

NORTH AMERICAN SOFTWOOD LUMBER DEMAND BY END-USE (BBF) & TOTAL US HOUSING STARTS (MILLIONS)





LUMBER SUPPLY

NORTH AMERICAN LUMBER PRODUCTION BY REGION (BBF)

YTD August			Y / Y	Variance
<u>2017</u>	<u>2018</u>	2019	'18 vs. '	<u>17 '19 vs. '18</u>
12.4	13.0	13.0	5%	0%
9.3	9.8	9.6	5%	-2%
1.1	1.1	1.1	4%	-1%
22.8	23.9	23.7	5%	-1%
8.8	8.6	6.9	-2%	(-20%)
10.2	10.1	9.8	-2%	-3%
19.0	18.7	16.7	-2%	-11%
41.8	42.6	40.4	2%	-5%
	2017 12.4 9.3 1.1 22.8 8.8 10.2 19.0	2017 2018 12.4 13.0 9.3 9.8 1.1 1.1 22.8 23.9 8.8 8.6 10.2 10.1 19.0 18.7	$\begin{array}{c cccc} 2017 & 2018 & 2019 \\ \hline 2017 & 13.0 & 13.0 \\ 9.3 & 9.8 & 9.6 \\ \hline 1.1 & 1.1 & 1.1 \\ 22.8 & 23.9 & 23.7 \\ \hline 8.8 & 8.6 & 6.9 \\ \hline 10.2 & 10.1 & 9.8 \\ \hline 19.0 & 18.7 & 16.7 \\ \end{array}$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$



OPERATIONS OVERVIEW

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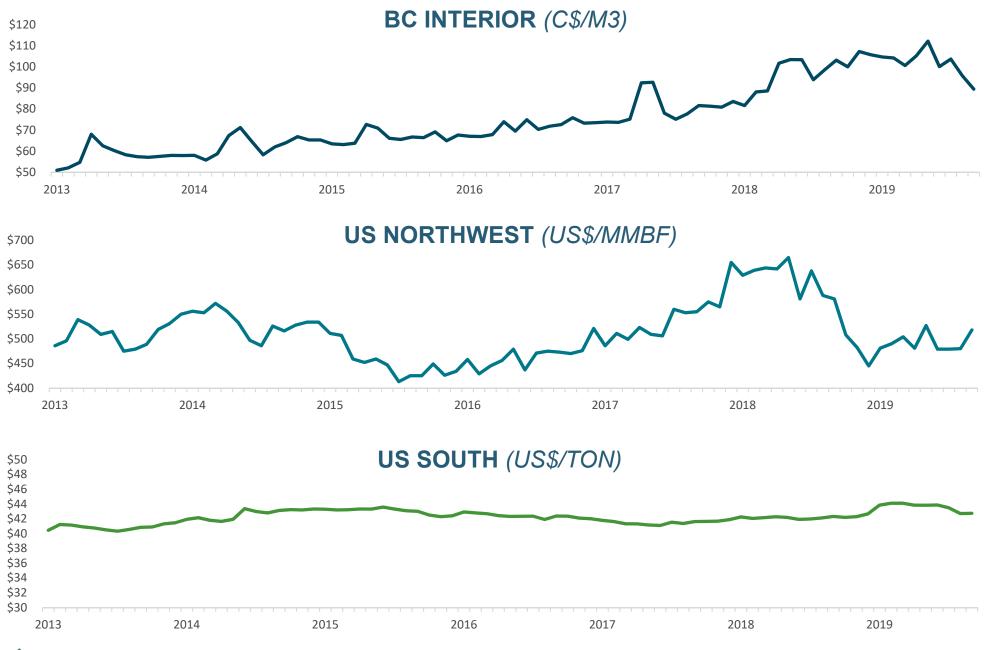
BUSINESS COMPARISONS







REGIONAL LOG COST TRENDS



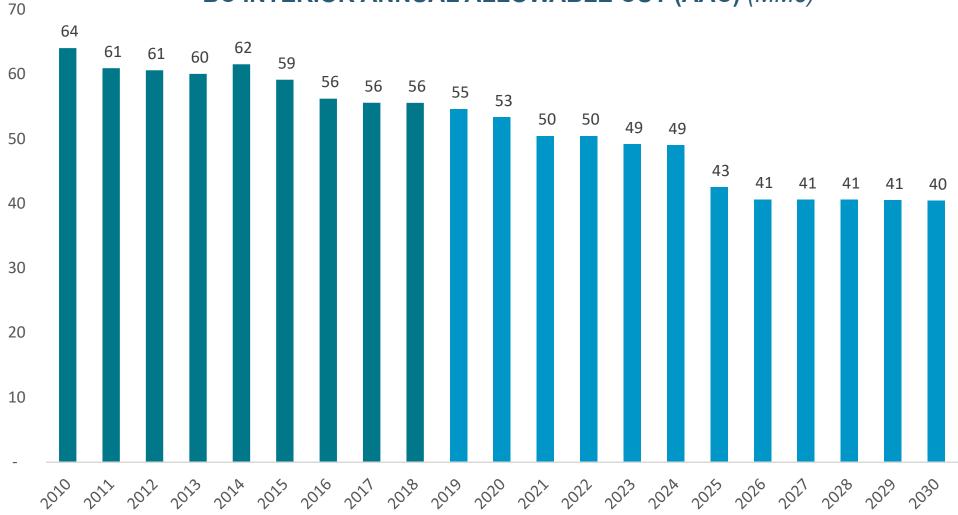
BC Interior: Avg. Monthly BC Interior Sawlog Purchase Price - BC Ministry of Forests Timber Pricing Branch; US NW: Avg. Monthly Washington State (Coast Region) Hem-Fir #2 Sawlog Delivered Price - Washington State Department of Natural Resources; US South: Avg. Monthly US South Pine Sawtimber Delivered Price - Forest2Market



BC INTERIOR DIMENSION MILLS

BC INTERIOR: REGIONAL FIBRE OUTLOOK

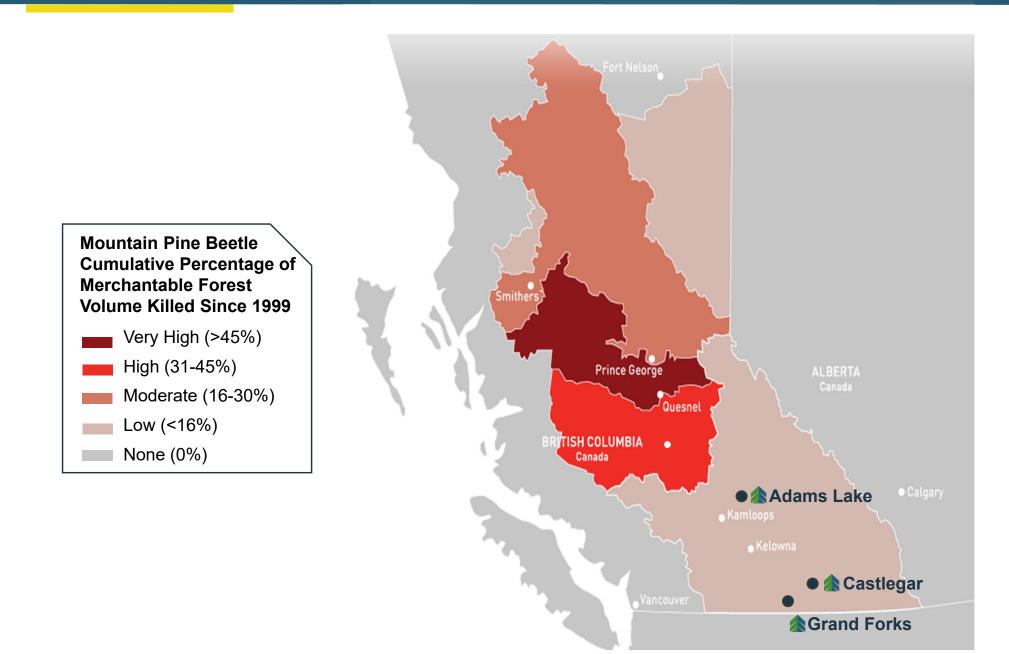
 Regional Annual Allowable Cut (AAC) reductions of approximately 25% between 2019 and 2025



BC INTERIOR ANNUAL ALLOWABLE CUT (AAC) (MM3)



BC INTERIOR: INTERFOR OVERVIEW





BC INTERIOR: INTERFOR CASE STUDY

ADAMS LAKE	GRAND FORKS	CASTLEGAR
2008-09	2012	2015

Significantly repositioned the assets

STRONG RETURN ON INVESTMENT

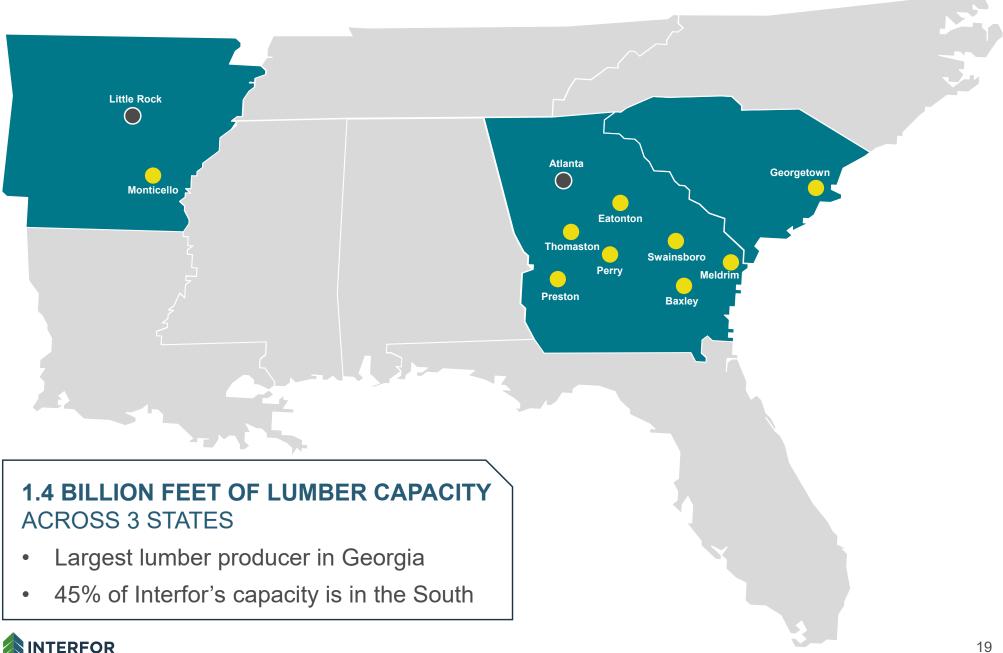
TOP DECILE/QUARTILE EBITDA MARGINS FOR THE BC INTERIOR





US SOUTH DIMENSION MILLS

US SOUTH: OVERVIEW



US SOUTH: INVESTMENT PROGRAM

MULTI-YEAR DISCRETIONARY CAPEX INVESTMENT PROGRAM:

 Mill rebuilds, machine center upgrades, debottlenecking and optimization projects for existing assets

PHASE I: Two projects totaling US\$70 MM (Meldrim, GA and Monticello, AR); completed in Q2-2019; currently ramping-up

PHASE II: Three projects totaling US\$240 MM (Thomaston, GA; Eatonton, GA and Georgetown, SC); completion between 2019 and 2022

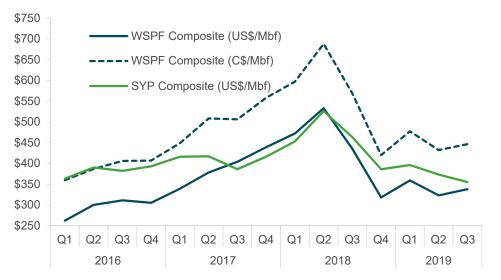




FINANCIAL REVIEW

HISTORICAL RESULTS SNAPSHOT

BENCHMARK LUMBER PRICES (\$/MBF)



ADJUSTED EBITDA (C\$MM)



750 700 650 600 550 500 450 400 350 300 Q3 Q4 Q1 Q2 Q1 Q2 Q3 Q4 Q1 Q2 Q1 Q2 Q3 Q4 Q3 2016 2017 2018 2019

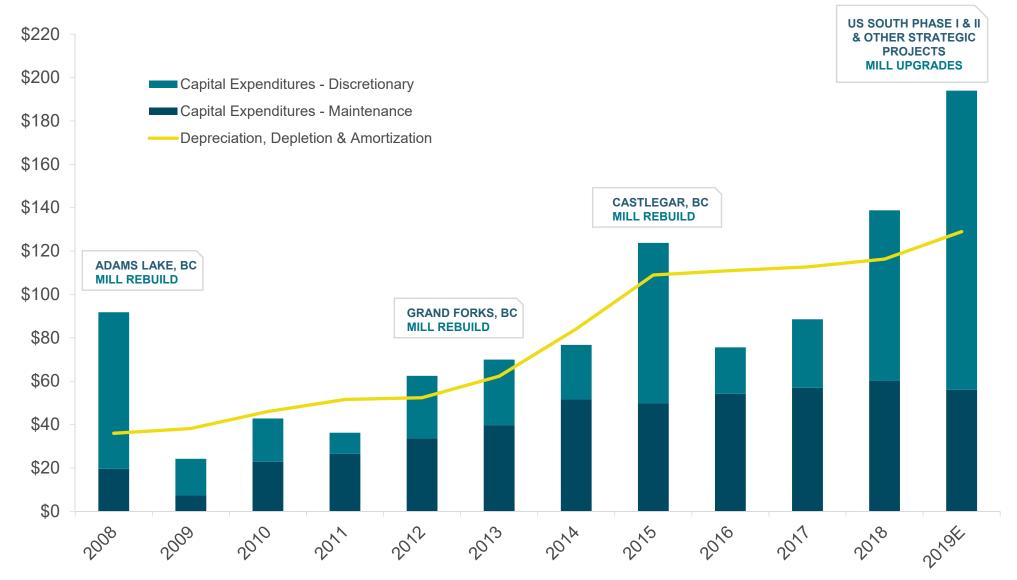
PRODUCTION VOLUMES (MMBF)

CASH FROM OPS INCL. W/C CHANGES



CAPITAL SPENDING PROFILE

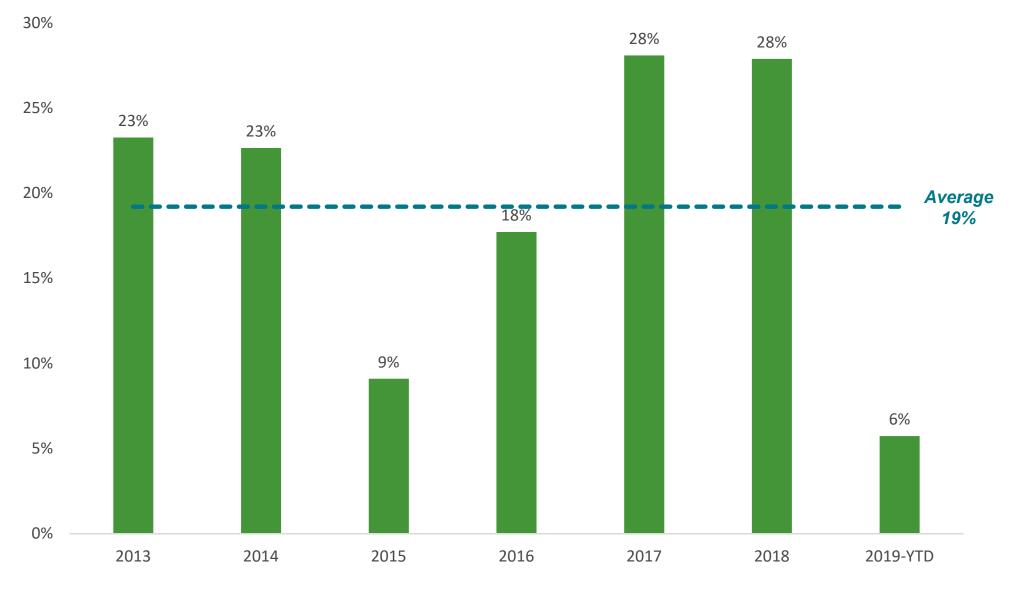
ANNUAL CAPITAL EXPENDITURES (C\$MM)





RETURN ON INVESTED CAPITAL

ADJ. EBITDA RETURN ON INVESTED CAPITAL (%/YEAR)

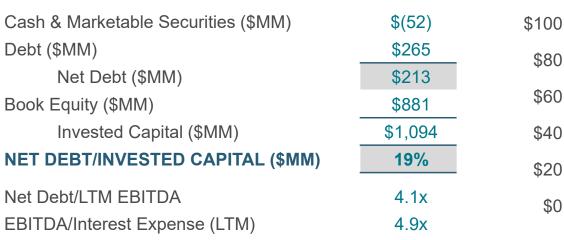




CAPITAL STRUCTURE

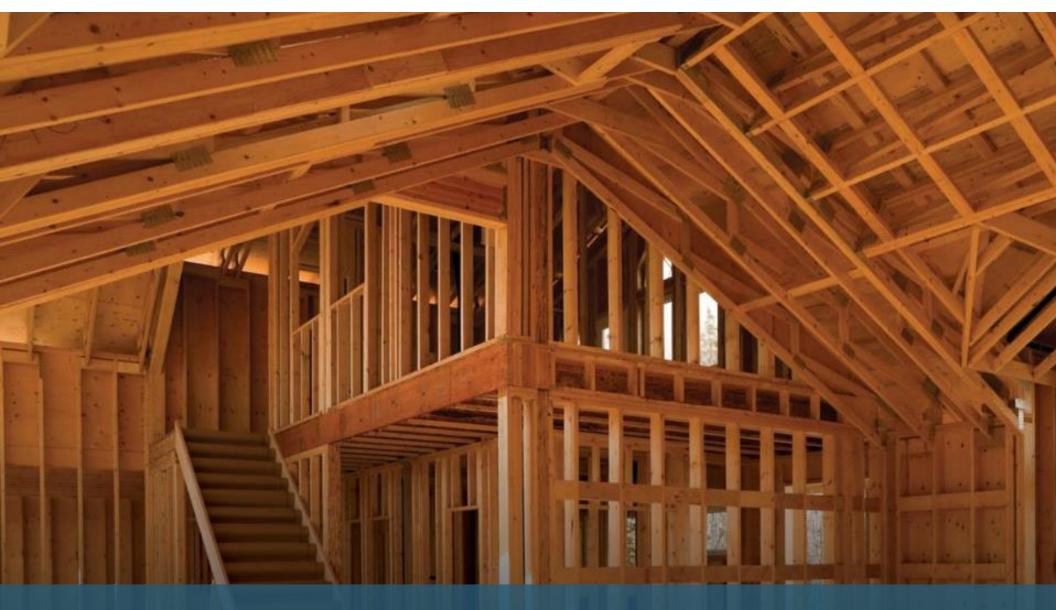
CAPITAL STRUCTURE AS OF SEP 30'19

DEBT MATURITY SCHEDULE **AS OF SEP 30'19** (*C*\$*MM*)



\$80 Prudential Notes (4.47%) \$60 \$40 \$20 \$0 2019 2020 2020 2021 2022 2023 2024 2025,





SUPPLEMENTARY INFORMATION

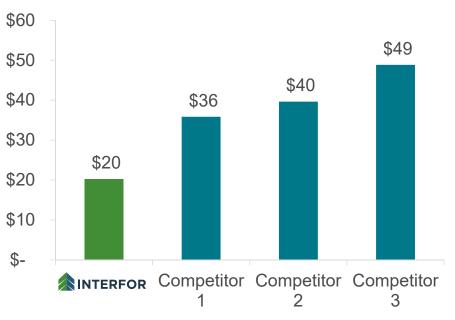
SOFTWOOD LUMBER DISPUTE

- Interfor's Canadian operations' shipments to the U.S. represented 15% of company-wide lumber shipments in 2018.
- 68% of Interfor's 2018 lumber production was US-based.
- Significant differences in accounting treatment for duties between publicly traded companies; limits reported EBITDA comparability.
- As of June 30, 2019 Interfor had US\$77 MM of duties on deposit, virtually all of which are off-balance sheet

U.S. COUNTERVAILING (CV) & ANTI-DUMPING (AD) DUTIES (1)

COMPANY	<u>CV</u>	<u>AD</u>	<u>TOTAL</u>
West Fraser	17.99%	5.57%	23.56%
Canfor	13.24%	7.28%	20.52%
Tolko	14.85%	7.22%	22.07%
Resolute	14.70%	3.20%	17.90%
JD Irving	3.34%	6.04%	9.38%
All Others (Includes Interfor)	14.19%	6.04%	20.23%







Reflects final duty rates announced by the US Department of Commerce on December 28, 2017. (1)

Reflects total cash deposits PAID per shipment. Competitors include publicly traded western Canadian lumber companies. 27 (2)

ANALYST COVERAGE

BMO CAPITAL MARKETS	Mark Wilde	(212) 883-5102	mark.wilde@bmo.com
CIBC CAPITAL MARKETS	Hamir Patel	(604) 331-3047	hamir.patel@cibc.com
EQUITY RESEARCH ASSOCIATES	Kevin Mason	(604) 886-5741	kmason@equityresearchassociates.com
RAYMOND JAMES	Daryl Swetlishoff	(604) 659-8246	daryl.swetlishoff@raymondjames.ca
RBC CAPITAL MARKETS	Paul Quinn	(604) 257-7048	paul.c.quinn@rbccm.com
SCOTIA CAPITAL	Benoit Laprade	(514) 287-3627	benoit.laprade@scotiabank.com
TD SECURITIES	Sean Steuart	(416) 308-3399	sean.steuart@tdsecurities.com



INVESTOR CONTACTS

MARTIN JURAVSKY

Senior Vice President & CFO

604-689-6873

martin.juravsky@interfor.com

MIKE MACKAY

Director, Corp. Development & Planning

604-689-6846 mike.mackay@interfor.com

