

GEORGIA ANALYST TOUR - MAY 2015



FORWARD-LOOKING STATEMENTS

Information contained herein constitutes forward-looking statements. Forward-looking statements, which include all statements that are not historical facts, are subject to certain risks and uncertainties that could cause actual results to differ materially from those anticipated in or suggested by the forward-looking statements. See additional risks described in the Company's MD&A under "Risks and Uncertainties" in the Company's 2014 Annual Report, which is incorporated by reference. All forward-looking statements made are qualified by these cautionary statements.

Participants should not place undue reliance on the forward-looking statements, which reflect Management's plans, estimates, projections and views only as of the date hereof. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect subsequent events or circumstances.



AGENDA

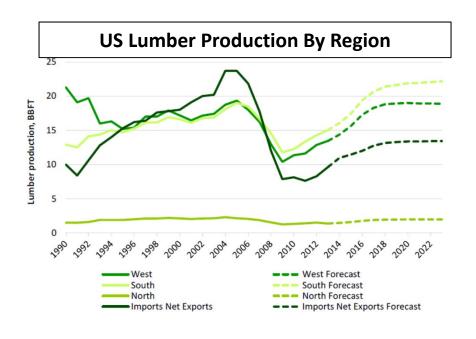
- 1. Overview
- 2. Operations
- 3. Timber Supply and Procurement
- 4. Sales and Marketing



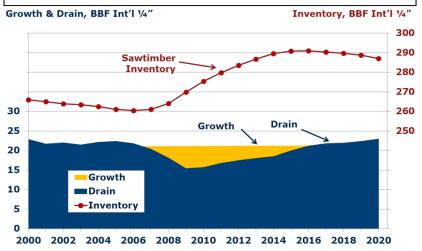




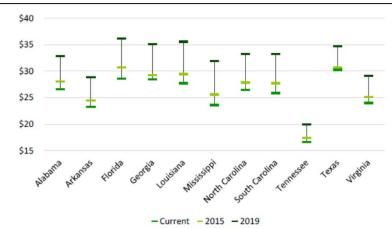
US SOUTH RATIONALE



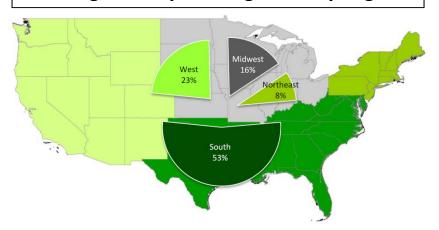








US Single Family Housing Starts By Region



Source: Forisk Consulting and FEA

INTERFOR US SOUTH - KEY FACTS

- Invested over US\$400 million since March 2013
 - 5 acquisitions
 - Various internal projects (mostly 2nd shift capex)
- 1,300 employees
- 9 mills
- 1.3 Billion feet of lumber production across 3 States
 - Largest lumber producer in Georgia
 - US South represents over 40% of Interfor's capacity

Note: Figures are pro forma for the impact of the Monticello acquisition

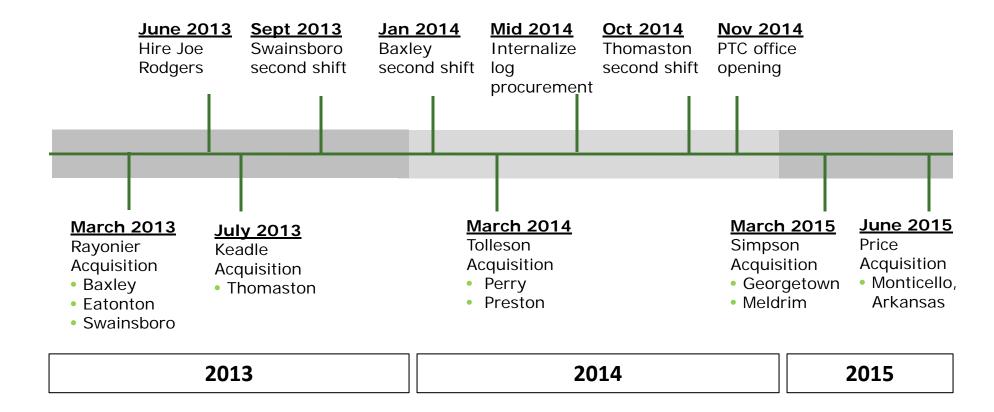


INTERFOR US SOUTH EVOLUTION

ACQUIRED *ASSETS*...NOW BUILDING & OPTIMIZING A *BUSINESS*



TIMELINE





FROM START-UP TO A MATURING BUSINESS

Phase 2 Phase 3 Phase 4 Phase 1 - Build Team/ - Implement a - Acquire Assets - Continuous Infrastructure **System Improvement Optimization** - Complete 2nd - Strategic Capex **Strategy Shift Capex**



RECENT TRANSACTION - ARKANSAS

- Acquisition price of: (i) US\$29.255 mm; (ii) spending reimbursement for three ongoing capital projects, plus (iii) closing log and lumber inventory
- Production of 75 mm fbm going to >100 mm fbm over near term
- Significant operational upside
- Closing expected in June 2015



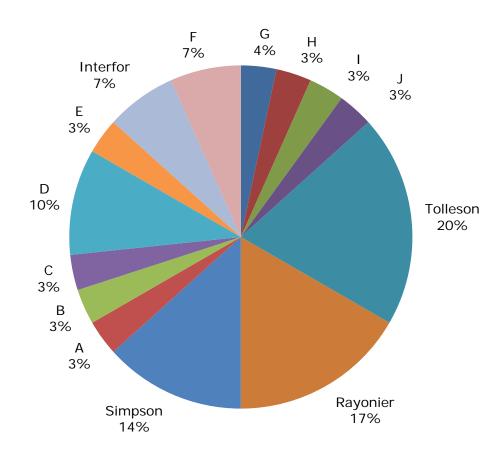






BUILDING A BUSINESS IN THE SOUTH

US SOUTH LEADERSHIP ORIGINS



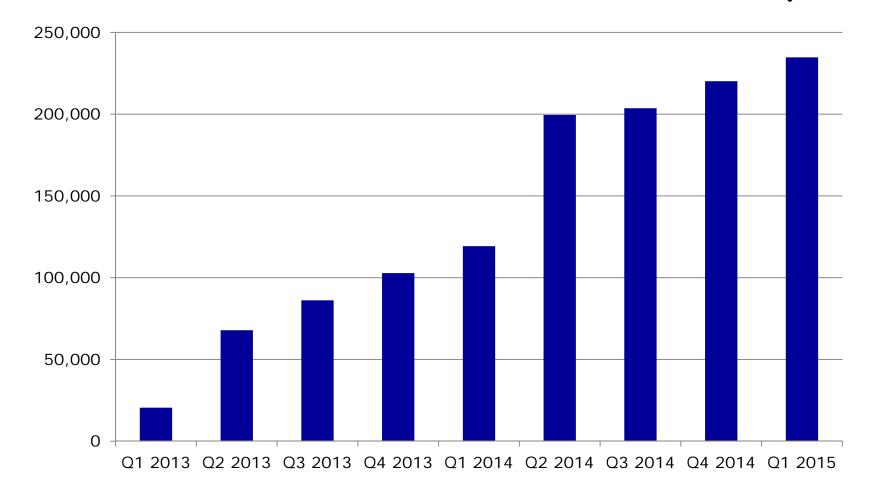


OPTIMIZATION WITHIN THE REGION

Mill	Primary Breakdown	Log Size	
Baxley	Sharp ChainChip-n-saw (decommissioned)	Small to medium	
Eatonton	 Pee wee machine 	Super pulp to small	
Georgetown	• Chip-n-saw	Small to medium	
Meldrim	Sharp chain	Small to medium	
Perry	Sharp chainHeadrig (decommissioned)	Small to medium	
Preston	Sharp chainHeadrig	Small to large	
Swainsboro	• Chip-n-Saw	Small	
Thomaston	Sharp chainHeadrig	Small to large	



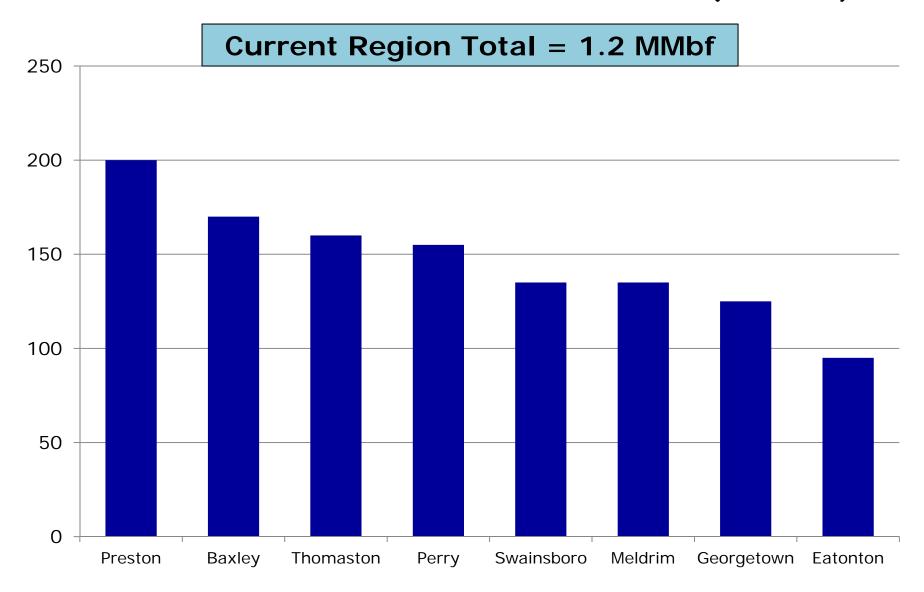
PRODUCTION VOLUMES BY QUARTER (MBF)



Note: 1. Rayonier acquisition closed March 1, 2013 and Q1 2013 includes one month of Interfor operations.

- 2. Keadle acquisition close July 1, 2013 and Q3 2013 includes a full quarter of Interfor operations.
- 3. Tolleson acquisition closed March 17, 2014 and Q1 2014 includes two weeks of Interfor operations.
- 4. Simpson acquisition close March 1, 2015 and Q1 2015 includes one month of Interfor operations.

ANNUAL PRODUCTION CAPACITY (MMBF)



CAPITAL PROJECT INITIATIVES

Projects Completed

- Swainsboro continuous kiln
- Baxley kiln conversion to continuous
- Thomaston kilns and crane

Projects Underway or Planned

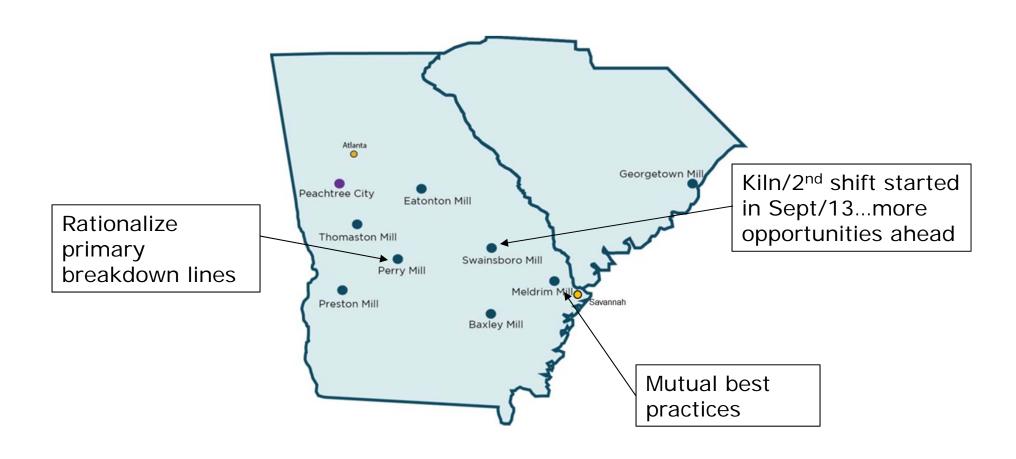
- Georgetown continuous kilns
- Swainsboro
- Autograding

Impact

- +70 MMbf
- +40 MMbf
- +80 MMbf



US SOUTH TOUR FOCUS ITEMS





PERRY MILL

- 128 acre site
- Acquired in March 2014 as part of the Tolleson Ilim transaction
- Produces 2" dimension lumber, 4" through 12" widths, 8' to 20' lengths
- Shipped by truck and rail; Markets include the US Southeast











SWAINSBORO MILL

- 40 acre site
- Acquired in March 2013 as part of the Rayonier transaction
- September 2013 converted a conventional dry kiln to a continuous dry kiln and added a 2nd shift
- Produces 2" dimension lumber, 4" and 6" widths, 8' to 16' lengths, and timbers
- Shipped by truck and rail; Markets include the US Southeast; US Northeast









MELDRIM MILL

- 226 acre site
- Acquired in March 2015 from Simpson Lumber
- Produces 2" dimension lumber, 4" through 12" widths, 8' to 20' lengths
- Shipped by truck and rail
- Markets include the US Southeast and US Northeast

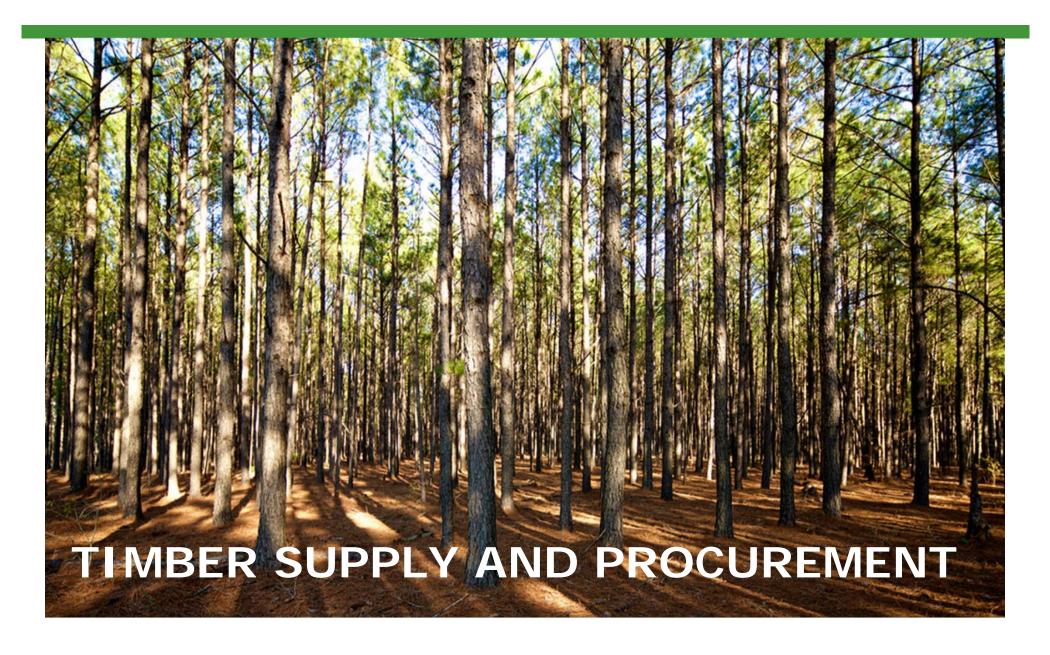














US SOUTH LOG MARKET OVERVIEW

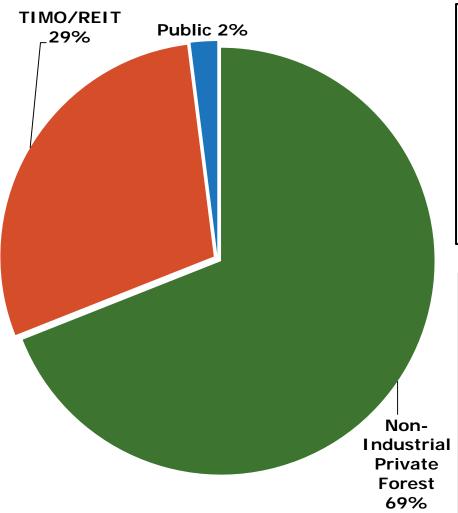
- Positive growth/drain ratios
- Highly developed transportation infrastructure
- Regional log procurement
- Fragmented timberland ownership
- Year round logging and low log inventories
- Favorable regulatory environment
- Few species easier to manage
- Short rotation







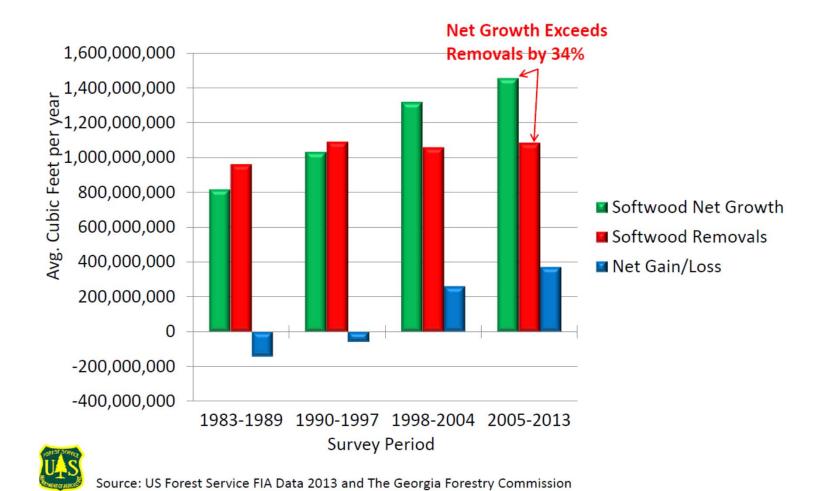
GEORGIA LOG MARKET DYNAMICS



- 25 million acres forested in Georgia.
- 98% available for commercial use.



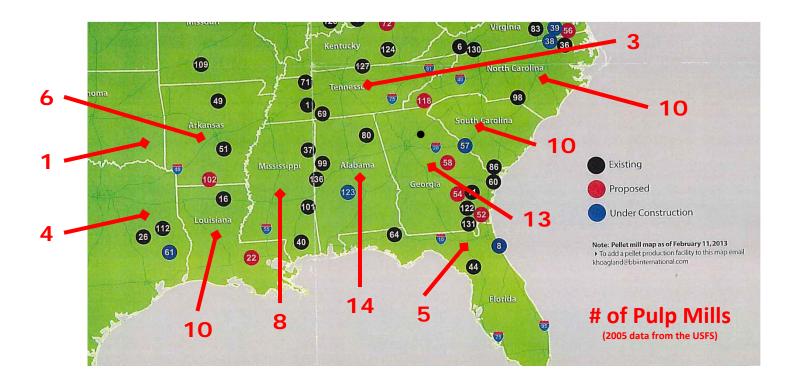
GEORGIA LOG MARKET DYNAMICS





RESIDUALS MARKET

- Very strong presence of pulp mills
- Nearly all states also have one or more particleboard plants
- The biofuel market, particularly export pellets to Europe, is impactful



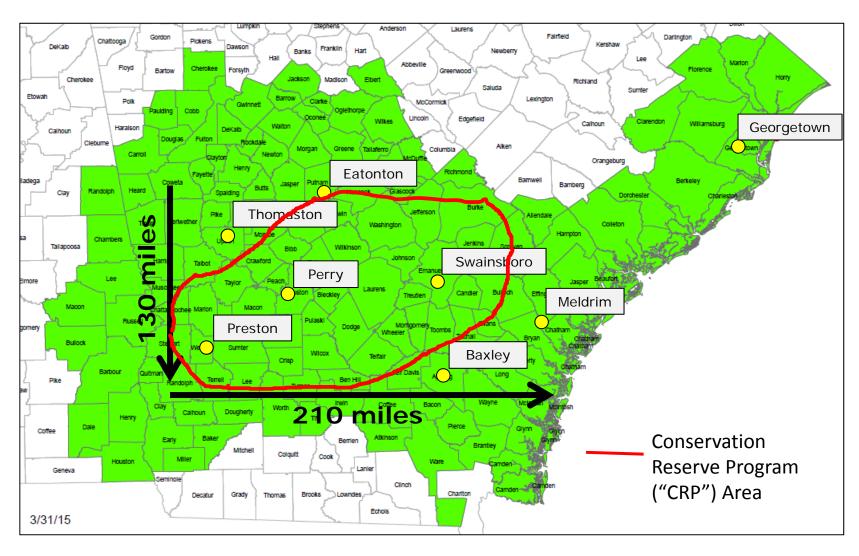


INTERFOR TIMBER TYPE UTILIZED

Timber Product Class Super Large Chip-n-Saw Sawtimber **Pulpwood** Sawtimber **Baxley** X X **Eatonton** X X Georgetown X X X Meldrim X X **Perry** X X **Preston** X X X **Swainsboro** X X **Thomaston** X X X



US SOUTHEAST PROCUREMENT AREA





TIMBER PROCUREMENT STRATEGY

- Rayonier contract from March/13 July/14
 - Now internalized
- Organized to be area/system focused rather than mill focused
 - Optimization of freight and log allocation across the mills
- Heavy gatewood purchases with some supplemental stumpage
- Buy logs with highest margin potential







SOUTHERN YELLOW PINE OVERVIEW

- Structural commodity grade used for residential and industrial applications
 - Industrial applications include pallets, trusses, etc.
 - A significant portion of the production is treated and used for decking, landscaping, etc. (wood structure permits efficient and complete absorption of treating chemicals)





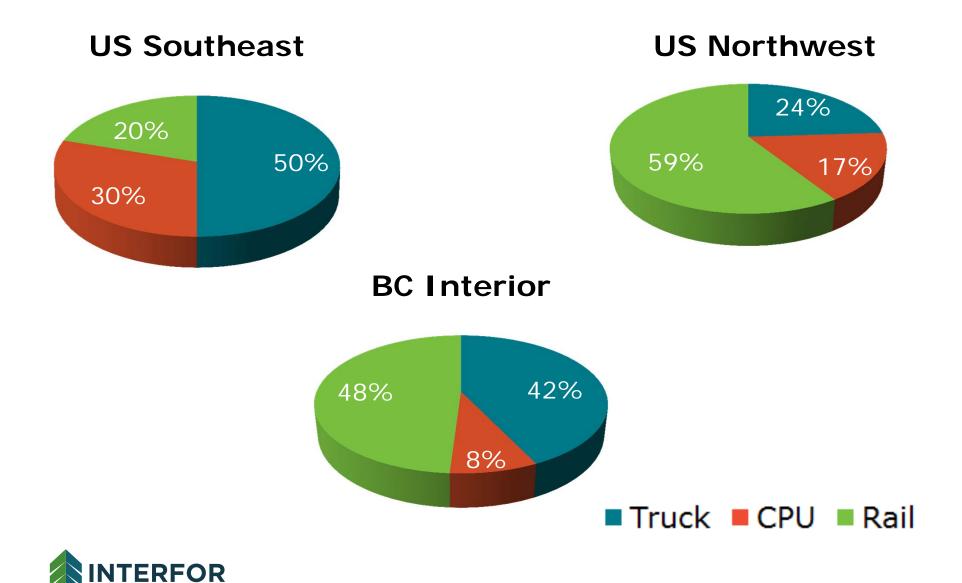


SYP CHARACTERISTICS

FEATURE	SOUTHERN YELLOW PINE	SPF		
Renewable Resource	✓	✓		
Recyclable	✓	✓		
Energy Efficient	✓	✓		
Most Tested Species	✓			
Highest Density	✓			
Superior Treatability	✓			
Stable Supply	✓			



LOGISTICS DIFFERENCES BY REGION



Building Value™

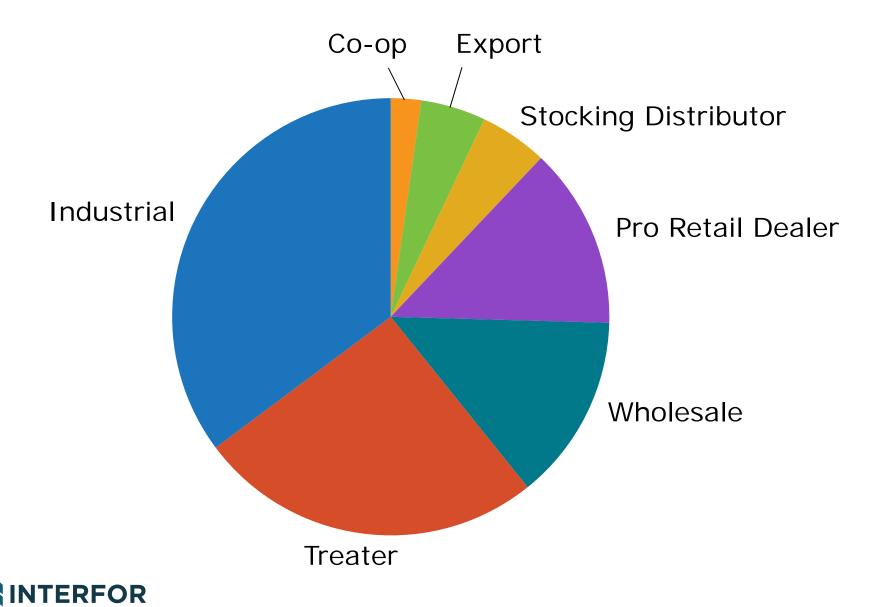
VARIED PRODUCT MIX

	1"	2x4	<u>2x6</u>	<u>2x8</u>	<u>2x10</u>	<u>2x12</u>
Baxley	X	XXX	XX	XX	XX	
Swainsboro	X	XXX	XX			
Eatonton	X	XXX	XXX	X		
Thomaston	X	XX	XX	XX	XX	XX
Preston	X	XX	XX	XX	XX	XX
Perry	X	XX	XX	XX	XX	XX
Meldrim		XX	XX	XX	XX	XX
Georgetown		XXX	XX	XX	X	
Total	2%	37%	26%	15%	12%	8%

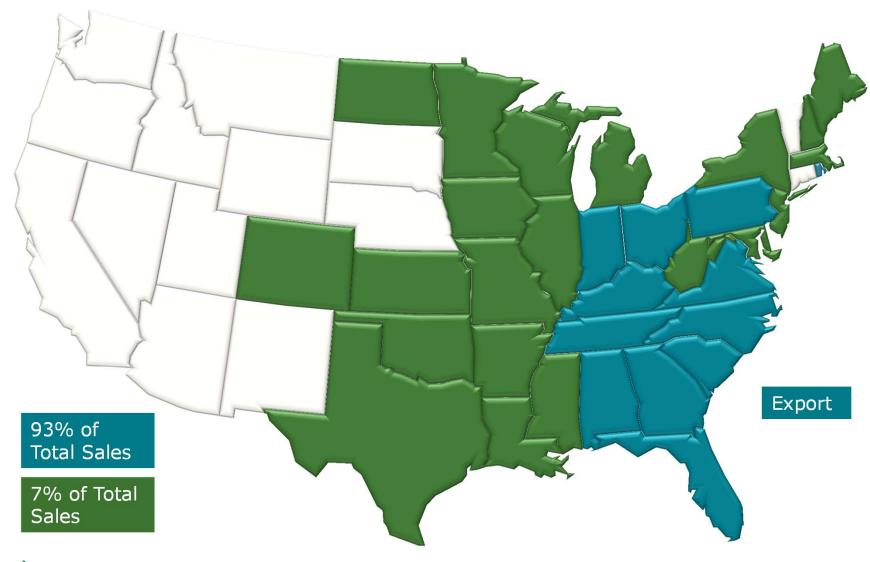


SALES BY MARKET SEGMENT

Building Value™



INTERFOR US SOUTH SALES BY STATE





SALES AND MARKETING STRATEGY

- Centralized office in Peachtree City
- Balance the various end markets
- Utilize the mill system to manage product mix in conjunction with market requirements
- Balance between contract and spot business
- Manage traffic/working capital/customer commitments through an internal logistics team
- Work closely with operations
- Customer Promise: Deliver quality products "on spec, on time, every time"





